**Key Question Grid**

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| **Key Question** | **Answer** | **Example/Story to explain your answer** | **How are you turning this negative into a positive** |
| **Introduce yourself** |  |  |  |
| **Strength One** |  |  |  |
| **Strength Two** |  |  |  |
| **Strength Three** |  |  |  |
| **Experience you have for this position** |  |  |  |
| **Weakness (make sure you turn this into a positive)** |  |  |  |
| **Challenging situation you have overcome** |  |  |  |
| **Conflict situation you have overcome** |  |  |  |
| **Question you should ask to show your interest in the organisation/business** |  |  |  |